



Jyothy LABORATORIES LIMITED

Registered Office: 43, Shiv Shakti Industrial Estate, A.K. Road, Marol, Mumbai - 400 059. Tel.: 91-22-2850 2470.

Safedi Tujhe Salaam!

UNAUDITED FINANCIAL RESULTS FOR THE QUARTER ENDED DECEMBER 31, 2007

(Rs. In Thousands)

Particulars	Quarter ended		Half year ended		Year ended
	December 31, 2007 (Unaudited)	December 31, 2006 (Unaudited)	December 31, 2007 (Unaudited)	December 31, 2006 (Unaudited)	June 30, 2007 (Audited)
Gross Sales	1,180,456	1,077,821	2,104,625	1,894,687	4,338,834
Less: Sales tax recovered	(56,713)	(58,194)	(100,911)	(101,727)	(238,634)
Less: Excise duty recovered	(23,810)	(19,143)	(41,165)	(35,184)	(83,729)
Less: Trade discount	(142,248)	(79,740)	(257,927)	(157,537)	(397,027)
Net Sales	957,685	920,744	1,704,622	1,600,239	3,619,444
Other income	23,856	28,209	40,707	57,065	126,250
Total Income	981,541	948,953	1,745,329	1,657,304	3,745,694
Expenditure					
(a) (Increase)/ Decrease in stock in trade	14,763	(16,534)	(2,212)	(27,980)	(31,711)
(b) Consumption of raw materials	203,120	169,497	348,035	310,884	695,519
(c) Purchase of traded goods	264,196	311,520	491,324	506,320	1,228,869
(d) Excise Duty	4,755	6,490	12,855	17,442	37,067
(e) Employee cost	128,212	94,039	248,391	182,449	407,537
(f) Advertisement and Sales Promotion expense	71,373	82,357	128,371	156,602	339,392
(g) Depreciation	20,441	14,319	35,441	27,842	57,690
(h) Interest	257	600	535	792	1,780
(i) Other expenditure	116,256	124,441	206,451	202,674	419,790
Total expenditure	823,373	786,729	1,469,191	1,377,025	3,155,933
Exceptional Income (refer note 2)	63,261	-	63,261	-	-
Profit/(Loss) from ordinary activities before tax	221,429	162,224	339,399	280,279	589,761
(a) Provision for tax (including deferred tax and fringe benefit tax)	20,910	11,939	39,410	33,637	73,660
(b) Short provision for taxation of earlier year	-	-	17,432	-	-
Net Profit/(Loss) for the period	200,519	150,285	282,557	246,642	516,101
Paid up equity share capital (Face value of the shares Rs 5 each)	72,569	72,569	72,569	72,569	72,569
Reserves excluding Revaluation Reserves as per the balance sheet of previous accounting year	-	-	-	-	2,865,119
Basic and diluted earnings per share	13.82 (Not Annualised)	10.35 (Not Annualised)	19.47 (Not Annualised)	16.99 (Not Annualised)	35.56
Public Shareholding					
- Number of shares	4,430,260	-	4,430,260	-	-
- Percentage of share holding	30.52%	-	30.52%	-	-

Notes :

- During the quarter, the Company successfully completed an Initial Public Offer ("IPO") of 44,30,260 equity shares of face value of Rs 5 each for cash at a price of Rs 690 per equity share aggregating Rs 305.69 crores through an offer for sale by selling shareholders other than the promoters of the Company. The Company's equity shares were listed on December 19, 2007 at Bombay Stock Exchange and National Stock Exchange.
- Pursuant to the completion of the IPO, the Company has received an amount of Rs 63,261 thousands in accordance with the terms of Investment Agreement entered with some of the selling shareholders. As per expert advice obtained this amount has been treated as capital receipt and accordingly, no provision for tax has been made for the same.
- At the beginning of the quarter ended December 31, 2007 there were no investor complaints pending. During the quarter, 468 complaints were received and 459 complaints were resolved. 9 complaints were pending disposal as on December 31, 2007. These complaints consisted of refund related requests and were resolved/ replied on January 5, 2007.
- The Company's Poly Vinyl unit at Himachal Pradesh commenced commercial production in November 2007.
- The Company has presented its financial results on stand alone basis.
- Since the Company was not listed in the previous year, it was not required to publish the quarterly and the half yearly results for the period ended December 31, 2006. The information provided above for those periods are based on the financial records of the Company and has not been reviewed by the Statutory Auditors in accordance with Clause 41 of the Listing Agreements.
- The Statutory Auditors have carried out a "Limited Review" of the financial results of the Company. The same were reviewed by the Audit Committee and approved by the Board of Directors at their meeting held on January 21, 2008.
- Previous period/ year's figures have been regrouped/rearranged wherever necessary.

UNAUDITED REPORTING OF SEGMENT WISE REVENUE, RESULTS AND CAPITAL EMPLOYED

(Rs. in Thousands)

Particulars	Quarter ended		Half year ended		Year ended
	December 31, 2007 (Unaudited)	December 31, 2006 (Unaudited)	December 31, 2007 (Unaudited)	December 31, 2006 (Unaudited)	June 30, 2007 (Audited)
Segment Revenue :					
A. Soaps and Detergent	578,996	473,664	1,027,709	906,275	1,997,666
B. Home care	362,197	435,137	647,456	668,032	1,540,271
C. Others	16,492	11,943	29,457	25,932	81,507
Net Sales	957,685	920,744	1,704,622	1,600,239	3,619,444
Segment Results:					
Profit / (Loss) before tax and interest					
A. Soaps and Detergent	190,181	178,545	338,659	329,778	636,330
B. Home care	(12,537)	(18,321)	(24,291)	(60,572)	(9,516)
C. Others	(133)	(2,480)	(2,144)	(3,765)	(1,719)
Total	177,511	157,744	312,224	265,441	625,095
Less: (i) Interest	(257)	(600)	(535)	(792)	(1,780)
(ii) Other unallocable expenditure (Net)	(38,706)	(20,867)	(69,067)	(37,025)	(109,429)
Add: Unallocable Income	82,881	25,947	96,777	52,655	75,875
Profit Before Tax	221,429	162,224	339,399	280,279	589,761
Capital Employed :					
(Segment Assets - Segment Liabilities)					
A. Soaps and Detergent	1,478,024	1,012,420	1,478,024	1,012,420	1,212,903
B. Home care	538,281	317,195	538,281	317,195	478,425
C. Others	1,828	10,002	1,828	10,002	5,121
D. Unallocated assets/(liabilities) (net)	1,202,110	1,432,244	1,202,110	1,432,244	1,241,239
Total	3,220,243	2,771,861	3,220,243	2,771,861	2,937,688

Note : Soaps and detergents includes fabric whitener, fabric detergent, Dishwash bar and soaps including Ayurvedic soaps. Home care products includes incense sticks, dhoop and mosquito coils.

For and on behalf of the Board

M. P. Ramachandran
Managing Director

Place: Mumbai
Date: January 21, 2008

