



# Jyothy LABORATORIES LIMITED

Registered Office: Ujala house, Ram Krishna Mandir Road, Kondivita, Andheri (East), Mumbai - 400059.

## Soaring high in whiteness!



### UNAUDITED FINANCIAL RESULTS FOR THE QUARTER ENDED SEPTEMBER 30, 2009

Particulars	Amount (Rs. in lacs)				
	July 1, 2009 to September 30, 2009 3 Months Unaudited	July 1, 2008 to September 30, 2008 3 Months Unaudited	April 1, 2009 to September 30, 2009 6 Months Unaudited	April 1, 2008 to September 30, 2008 6 Months Unaudited	July 1, 2008 to March 31, 2009 9 Months Audited
Net Sales	13,007.38	8,742.58	24,956.54	18,589.99	35,153.83
Other Operating Income	38.33	16.96	56.29	114.41	83.87
<b>Total Income</b>	<b>13,045.71</b>	<b>8,759.54</b>	<b>25,012.83</b>	<b>18,704.40</b>	<b>35,237.70</b>
Expenditure					
(a) (Increase)/ Decrease in stock in trade and work in progress	538.21	472.39	(70.44)	108.75	174.93
(b) Consumption of raw materials	2,673.78	1,994.48	5,587.36	4,503.55	7,848.70
(c) Purchase of traded goods	4,144.85	2,564.76	7,152.08	4,766.91	11,645.97
(d) Excise duty	54.78	61.00	89.06	147.49	152.60
(e) Employee cost	1,829.41	1,269.06	3,489.48	2,455.39	4,341.08
(f) Advertisement and Sales Promotion expense	635.75	623.57	1,378.21	1,322.46	1,788.05
(g) Depreciation	235.96	220.14	467.78	427.54	681.24
(h) Finance charges	3.35	2.97	6.86	6.44	9.41
(i) Other expenditure	1,502.60	1,109.07	2,826.89	2,433.17	4,201.82
<b>Total expenditure</b>	<b>11,618.69</b>	<b>8,317.44</b>	<b>20,927.28</b>	<b>16,171.70</b>	<b>30,843.80</b>
<b>Profit / (Loss) from Operations before Other Income, Interest, and Tax</b>	<b>1,427.02</b>	<b>442.10</b>	<b>4,085.55</b>	<b>2,532.70</b>	<b>4,393.90</b>
Other Income	314.80	206.27	596.04	355.55	690.73
<b>Profit / (Loss) before Interest, and Tax</b>	<b>1,741.82</b>	<b>648.37</b>	<b>4,681.59</b>	<b>2,888.25</b>	<b>5,084.63</b>
Interest	4.73	-	4.73	0.07	27.22
<b>Profit/(Loss) from ordinary activities before tax</b>	<b>1,737.09</b>	<b>648.37</b>	<b>4,676.86</b>	<b>2,888.18</b>	<b>5,057.41</b>
Provision for tax (including deferred tax)	325.85	138.89	1,067.39	576.19	1,046.89
<b>Net Profit/(Loss) for the period / year</b>	<b>1,411.24</b>	<b>509.48</b>	<b>3,609.47</b>	<b>2,311.99</b>	<b>4,010.52</b>
Paid up equity share capital	725.69	725.69	725.69	725.69	725.69
Reserves excluding Revaluation Reserves as per the balance sheet of previous accounting year	-	-	-	-	34,506.32
Basic and diluted earnings per share (Rs) (refer Note - 3)	1.94	0.70	4.97	3.19	5.53
	(Not Annualised)	(Not Annualised)	(Not Annualised)	(Not Annualised)	(Not Annualised)
Public Shareholding					
- Number of shares	21,676,360	4,430,260	21,676,360	4,430,260	22,003,834
- Face Value	1	5	1	5	1
- Percentage of shareholding	29.87%	30.52%	29.87%	30.52%	30.32%
Promoter and Promoter group Shareholding					
a) Pledged/ Encumbered					
- Number of Shares	Nil	Nil	Nil	Nil	Nil
- Percentage of Shares (as a % of the total shareholding of promoter and promoter group)	Nil	Nil	Nil	Nil	Nil
- Percentage of Shares (as a % of the total share capital of the Company)	Nil	Nil	Nil	Nil	Nil
b) Non-encumbered					
- Number of Shares	50,892,440	10,083,500	50,892,440	10,083,500	50,564,966
- Face Value	1	5	1	5	1
- Percentage of Shares (as a % of the total shareholding of promoter and promoter group)	100.00%	100.00%	100.00%	100.00%	100.00%
- Percentage of Shares (as a % of the total share capital of the Company)	70.13%	69.48%	70.13%	69.48%	69.68%

#### Notes :

- Information on investor complaints pursuant to clause 41 of the Listing Agreement for the three months period ended September 30, 2009: Pending at the beginning - Nil; Received - 2; Resolved / Replied - 2; Pending at the end - Nil.
- The Statutory Auditors have carried out a "Limited Review" of the financial results of the Company. The same were reviewed by the Audit Committee and approved by the Board of Directors at their meeting held on October 27, 2009.
- The shareholders of the Company have, in the Annual General Meeting held on November 11, 2008, approved the sub-division of the face value of the equity share of Rs 5 each into equity shares of face value of Re 1 each. The basic and diluted earnings per share for the current period and for the previous period have been computed based on the revised face value of Re 1 each.
- During the previous year, the Company has changed its accounting year from July-June to April-March and accordingly, the last accounting year was for a period of nine months ended March 31, 2009. In view of the above, information pertaining to the half year ended September 30, 2008 has been provided by aggregating the reviewed figures for the quarter ended June 30, 2008 and September 30, 2008 to facilitate comparison.
- The Company has presented its financial results on stand alone basis.
- Previous periods' figures have been regrouped/rearranged wherever necessary.

### REPORTING OF SEGMENT WISE REVENUE, RESULTS AND CAPITAL EMPLOYED

Particulars	Amount (Rs. in lacs)				
	July 1, 2009 to September 30, 2009 3 Months Unaudited	July 1, 2008 to September 30, 2008 3 Months Unaudited	April 1, 2009 to September 30, 2009 6 Months Unaudited	April 1, 2008 to September 30, 2008 6 Months Unaudited	July 1, 2008 to March 31, 2009 9 Months Audited
<b>Segment Revenue :</b>					
A. Soaps and Detergent	7,394.43	4,961.45	15,710.61	11,691.91	19,892.74
B. Home care	5,623.35	3,790.30	9,291.74	6,897.82	15,432.31
C. Others	(9.62)	(9.17)	(10.30)	0.26	35.77
<b>Total</b>	<b>13,008.16</b>	<b>8,742.58</b>	<b>24,992.05</b>	<b>18,589.99</b>	<b>35,360.82</b>
Less: Inter Segment Revenue	(0.78)	0.00	(35.51)	0.00	(206.99)
<b>Net Sales</b>	<b>13,007.38</b>	<b>8,742.58</b>	<b>24,956.54</b>	<b>18,589.99</b>	<b>35,153.83</b>
<b>Segment Results:</b>					
A. Soaps and Detergent	1,711.91	774.67	4,531.42	2,646.22	5,148.57
B. Home care	215.81	47.42	461.71	547.86	354.43
C. Others	(8.96)	(1.27)	(10.22)	69.49	13.64
<b>Total</b>	<b>1,918.76</b>	<b>820.82</b>	<b>4,982.91</b>	<b>3,263.57</b>	<b>5,516.64</b>
Less: (i) Interest	(8.08)	(2.97)	(11.59)	(6.51)	(36.63)
(ii) Other unallocable expenditure	(501.24)	(382.57)	(911.05)	(824.61)	(1,133.89)
Add: Unallocable Income	327.65	213.09	616.59	455.73	711.29
<b>Profit Before Tax</b>	<b>1,737.09</b>	<b>648.37</b>	<b>4,676.86</b>	<b>2,888.18</b>	<b>5,057.41</b>
<b>Capital Employed :</b>					
(Segment Assets - Segment Liabilities)					
A. Soaps and Detergent	15,172.89	12,645.39	15,172.89	12,645.39	13,797.50
B. Home care	4,930.86	4,814.67	4,930.86	4,814.67	5,072.54
C. Others	64.30	26.15	64.30	26.15	66.70
D. Unallocated assets/(liabilities) (net)	18,713.05	15,942.82	18,713.05	15,942.82	16,295.27
<b>Total</b>	<b>38,881.10</b>	<b>33,429.03</b>	<b>38,881.10</b>	<b>33,429.03</b>	<b>35,232.01</b>

Note : Soaps and detergents includes fabric whitener, fabric detergent, dishwash bar and soaps including ayurvedic soaps. Home care products includes mosquito coils, dishwash scrubber and incense sticks.

For and on behalf of the Board  
Sd/-

**M. P. Ramachandran**  
Chairman and Managing Director

Place : Mumbai  
Date : October 27, 2009

NET SALES  
**49%**  
Up

PAT  
**177%**  
Up

EPS  
**1.94**

